



# Andrea Lello

**Export Area Manager**

General Membrane Spa

<http://www.generalmembrane.it/>

## Bilateral Meetings

- Friday (02:00 pm - 07.00 pm) Please add the cooperation profile
- Saturday (10:00 am - 01:00 pm) Please add the cooperation profile

### Description

We designs, from 1993, waterproofing systems and materials based on distilled bitumen modified with polymers of various kinds. The range of waterproofing materials is extremely diverse in order to meet any kind of need identified by the person designing the project.

We offer both traditional membranes (elastoplastomeric-APP, elastomeric-SBS) and membranes with latest-generation polyalphaolefin-APAO polymers.

They are all supplied in versions with different weight, thickness, length, surface finish and reinforcement (staple polyester, continuous wire, glass stabilisers, glass fibre and glass cloth, aluminium laminate, etc).

We have a particularly wide range of colours for our products with mineral self-protective surface finish to allow the designer to place the work in a manner that is coherent with the outdoor environment.

For special applications we have developed fire-resistant products, products for waterproofing roof gardens, bridges and viaducts, tunnels, water basins, channels, foundations, car parks, landfills.

There are also other special products available: coupled systems, geotextiles, thermal insulators, primers, bitumen emulsions, protective paints and any other accessory needed to create the various Waterproofing Systems.

With our Research and development department, that is continuously looking for new solutions and systems, we designed the following innovative solutions:

- On 2007 we have developed an integrated roofing system for waterproofing and energy production, GENERAL SOLAR PV.
- On 2011 we have developed and patented GENERAL FIX, an anchorage device to base supports for technological systems. Today the gradual and unceasing growth of the production quantity, sales revenue, and our Customer loyalty strategy confirm this was a valid strategic decision.

These success factors have allowed us to face even foreign markets with the degree of professionalism required. The distribution of General Membrane Products across more than 60 countries over all Continents , which confirms that the market identifies General Membrane as a Quality Company.

For you to have a better idea on our Company, please have a look at our corporative video

<http://www.youtube.com/watch?v=6mW2zXKXqVY>

Organization Type

SMEs

[Download document](#)

Areas of Activities

**Energy production, renewable energies**

**Other sectors relevant to the thematic focus of the event**

Business Request

## **Waterproofing systems and waterproofing photovoltaic system BIPV**

We designs, from 1993, waterproofing systems and materials based on distilled bitumen modified with polymers of various kinds.

With our Research and development department

we designed the following innovative solutions:

- On 2007 we have developed an integrated roofing system for waterproofing and energy production, GENERAL SOLAR PV.
- On 2011 we have developed and patented GENERAL FIX, an anchorage device to base supports for technological systems.

Keywords: BIPV WATERPROOFING SYSTEMS GREEN CONCEPT CONSTRUCTIONS MATERIALS CARBON FOOTPRINT

Cooperation Offered

1. Outsourcing co-operation
2. Technical co-operation
3. Manufacturing agreement
4. Other

Cooperation Requested

1. Technical co-operation
2. Manufacturing agreement
3. Sales / Distribution
4. Other