



# Alessandra Leni

marketing manager

Cannon Spa

## Bilateral Meetings

- Friday (02:00 pm - 07.00 pm) Please add the cooperation profile

### Description

Cannon provides industrial solutions for food processing industry and power generation: steam generators, thermal fluid heaters, auxiliary boilers, heat recovery steam generators, biomass boilers, water and waste water treatment systems. We are very active in the oil&gas industry too.

### Organization Type

Big Company / corporation,

### Areas of Activities

**Agro-food manufacturing, food security, safety and quality control, food traceability, food conservation and shelf life**

**Water technologies, space application to agriculture, environmental management**

**Energy production, renewable energies**

**Other sectors relevant to the thematic focus of the event**

### Business Request

## Supply of industrial boilers and water treatments

We would like to meet food processing companies that are investing in new plants or in the upgrading of the efficiency of the boiler room. We would like to collaborate with energy utilities or EPC's that are involved in new projects of power plant.

### Cooperation Offered

1. Outsourcing co-operation
2. Technical co-operation
3. Manufacturing agreement

## **Cooperation Requested**

- 1. Outsourcing co-operation**
- 2. Technical co-operation**
- 3. License agreement**
- 4. Manufacturing agreement**
- 5. Sales / Distribution**