



BINIAM ASCHALEW

**BINIAM ASCHALEW - Business Procurement / Import
Export / Commercial Adviser**

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BILATERAL MEETINGS

Saturday (10:00 am - 01:00 pm) Please add the cooperation
profile

DESCRIPTION BINIAM ASCHALEW. An independent Business Procurator, Import Export & Commercial Adviser based in Milan city (Italy) and serving mostly the East-African and Middle-East markets. Introducing in those markets, interesting business opportunities from European Manufacturers / Suppliers aligned into diversified fields of International Trade, Manufacturing & Industry. I have formal collaboration agreement with notable Italian SMe's through a working commitment as their external Clients procurator and Commercial adviser. Core and priority of my business commitment within Italy is to introduce in New markets 100% Made in Italy Products & Services to International customers (buyers/importers/distributors/retailers/investors). Through years of business experience in the East-African market, I have gained important contacts with a circle of Private businessmen, Importing companies and Governmental Officials in order to facilitate Trade & Business collaboration link between European and Ethiopian SMe's. In particular to Ethiopia, can provide comprehensive information to potential Investors and SMe's that wish to re-allocate in Ethiopia their business or JV with Ethiopian manufacturers.

ORGANIZATION TYPE Other, SMEs

DOWNLOAD DOCUMENT

AREAS OF ACTIVITIES AGRO-FOOD MANUFACTURING, FOOD SECURITY, SAFETY AND QUALITY CONTROL, FOOD TRACEABILITY, FOOD CONSERVATION AND SHELF LIFE

WATER TECHNOLOGIES, SPACE APPLICATION TO AGRICULTURE, ENVIRONMENTAL MANAGEMENT

ENERGY PRODUCTION, RENEWABLE ENERGIES

OTHER SECTORS RELEVANT TO THE THEMATIC FOCUS OF THE EVENT

Business Offer

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KEYWORDS: **ETHIOPIA** **EAST-AFRICA** **INTERNATIONAL BUSINESS** **INTERNATIONAL TRADE** **MADE IN**
ITALY **SME'S** **MANUFACTURING** **INDUSTRY** **INVESTMENTS** **ETHIOPIAN SME'S** **ITALIAN**
SME'S **AGRICULTURE** **FOOD PROCESSING** **F.C.M.G.** **ITALY** **EXPO 201**

COOPERATION OFFERED

1. Outsourcing co-operation
2. Manufacturing agreement
3. Sales / Distribution
4. Investment/Financing
5. Other

COOPERATION REQUESTED

1. Outsourcing co-operation
 2. License agreement
 3. Manufacturing agreement
 4. Sales / Distribution
 5. Other
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